

LET'S TALK BUSINESS!

What is the difference between a Consultant commission and a Director commission?

EXAMPLE: Both the Consultant and Director earn a **“GOLD MEDAL”** (5 new recruits) for the month. Nobody else in the Director’s unit orders one dollar of product. Evaluate the commission scale and make your own evaluation!

AS A CONSULTANT

Personal Wholesale order
required to receive 13% \$600

One New Recruit orders	\$3600
One New Recruit orders	\$3000
One New Recruit orders	\$2400
One New Recruit orders	\$1800
One New Recruit orders	\$200

5 Recruits Team Production \$11,000

Recruiting Bonus @ \$50 each \$600	\$200
Team Production of 13%	\$1,430

TOTAL COMMISSION \$1,630

AS A DIRECTOR

Personal Wholesale order \$600
required to receive 13%

One New Recruit orders	\$3600
One New Recruit orders	\$3000
One New Recruit orders	\$2400
One New Recruit orders	\$1800
One New Recruit orders	\$200

5 Recruits Team Production \$11,000

PLUS Team Production	\$11,000
Personal Production	+ 600

Equals Total Unit Production \$11,600

Total Unit Production 13%	\$1,508
Bonus on Unit Production	\$1,000
Recruiting Bonus @\$100	\$400
Team Production of 13%	\$1,430

TOTAL COMMISSION \$4,338

BIG \$\$\$ DIFFERENCE FOR THE SAME WORK!